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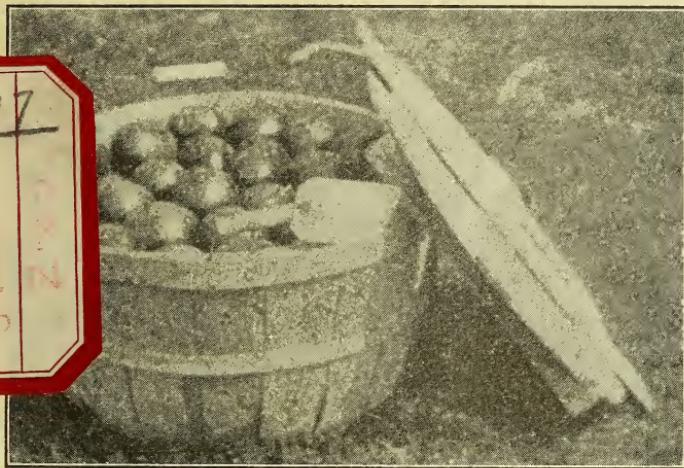
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ACT 2, 1919

MAPLE RIDGE FARM

CONSTABLE, N. Y.
ESTABLISHED 1868

Market Gardening and Choice Tomato Seed Growing.



Just a few lines to our friends who have not before seen our circular:—

Do you realize how FAR NORTH our tomato seed is grown? Look on your map north of Malone, four miles from the CANADIAN line, where the temperature drops to 30 degrees below zero, and you will know where the seed of the EARLIEST, SMOOTHEST and HARDEST Earliana Tomato Seed is grown in its perfection. We have letters in our files in which our customers say that tomato seed grown in the extreme north give better results than that grown farther south; and LANGDON'S NORTHERN ADIRONDACK EARLIANA TOMATO has become known the country over as the BEST EXTRA EARLY variety, and almost as an entirely NEW VARIETY, it is so distinctly different and better than the good old stand-by, Spark's Earliana.

LINE BREEDING has developed a fruit which COLORS nearly as well, is as SMOOTH and nearly as GLOBE SHAPED as Jewel, is EARLIER and as HARD as Bonny Best.

We are aware that the deterioration of the general run of commercial seed may have prejudiced you against this valuable early variety, and with good reason; but if extra earliness combined with smoothness and large size means anything to you, kindly look over our little circular and file it away for reference when it comes time to order your next lot of seed.

We are not seedsmen, being only market gardeners who offer for sale this seed from a strain of our early tomatoes on which we have worked eleven years improving it for our own use.

We began eleven years ago by going over the field ahead of the first pickers, selecting the first ripening fruit here and there, judging by earliness, large size, thick blocky shape, prolificness, smoothness and color.

This bushel was then cut and all fruit rejected which did not come up to an ideal inside and out—about half the bushel. This was our stock seed. We did this for several years until we learned of the theory of LINE BREEDING, which was then adopted, and the results have exceeded our expectations. In fact our NORTHERN ADIRONDACK EARLIANA is almost a new variety in its superiority over the original strain; but we offer it as THE Earliana instead of giving it a new name as many seedsmen are doing with many kinds of seeds.

Regarding this strain of seed we can refer you to hundreds of our pleased customers from Maine to California, although it has been on the market only six years—in which time its sale has increased 2,000 per cent.

One of the Southern State Experiment Stations writes us as follows:—

“We experimented with your strain of Earliana Tomato the past season in competition with Earliana seed from three other sources, and yours exhibited such great superiority over everything else that we feel it is only just to you that you should know about our results. Your Earliana was grown along side of 80 different varieties of tomatoes and it beat everything in the plat in respect to earliness, uniformly and disease resistance. The yield of fancy fruits from your strain was 206 bushels per acre. These tomatoes were sold at an average price of \$3.00 per bushel, making the product worth over \$600 per acre. Only about 10 per cent. of the crop from your strain was unsalable, or classed as culs. We are in hearty accord with your efforts to improve the existing strains of seeds, and while we are not given to indiscriminate testimonial writing, we cannot refrain from publicly commanding your efforts.”

Another Experiment Station writes this October 28th, 1914:—

“We have found your strain to be ahead of the entire list of the other strains that we have tried, and we should like most of all to make that our standard with which to compare the others. If you have any more seed from the 1913 crop that you were selling last spring would you please let us know as soon as you can?

“You might be interested to know the results that we got with your strain of the Earliana. Of eleven strains of the Earliana that we tried yours was the best. All the tomatoes were seeded in the green house the 26th of March, transplanted twice, and finally set into the field on the 20th of May. We picked tomatoes until the 20th of September, and at that date there were quite a few tomatoes on all the vines. We found that in the case of the Adirondack Earliana the yield up to August 20th was at the rate of 452 bushels or twelve tons to the acre, the total yield to Sept. 22nd being 1,588 bushels, or 38.5 tons. The nearest strain to that yielded a total of 33 tons, while the least in the test gave us 25 tons to the acre. ‘We found that your strain was not quite as early with the very first ripe tomatoes. THE BULK OF THE CROP IS EARLIER, but the first ripe tomatoes were picked about a week or so later than five or six other strains.”

Now, RIGHT HERE NOTICE THIS:—That the first ripe fruit of our strain was not picked as early as from some other strains, and for this reason: In our selection of stock seed during so many years we have been CAREFUL NOT TO CHOOSE PLANTS having one or two of these immaturely ripe fruit with the rest of the hill coming on considerably later, and the result is that the bulk of the crop gets in EARLY ON HIGH PRICES. Prof. W. F. Massey, Associate Editor of the Market Growers' Journal, noticed this characteristic of our strain and wrote this for his department:—

“In my trials last summer the Earliana of the Langdon strain was well ahead of any other tomato tried, both in earliness, size and quality, and was as smooth as any other sort. It seems to me that its great value, aside from good size and shape, is its habit of throwing a LARGE EARLY CROP ALL AT ONCE. Any market gardener will see the advantage of getting the most of the crop while the price is good, and this habit seems more developed in this strain than in any I have tried.”

We need say no more than that, but here are a few out of many bouquets thrown at us by the “Came Back” kind, some of our customers who wanted more of the same kind of seed because it paid them, even at our price. A good, solid block of unsolicited testimonials from wide-awake, up-to-date truckers, who, certainly, would not pay a good round price for seed unless they knew they were getting results they wanted. Now, would they?

“1-19-14. I planted your NORTHERN ADIRONDACK EARLIANA for the past two years and found that it ripens from two to three weeks earlier than seed grown in this vicinity.—Joseph Andrews, Mass.”

“2-4-14. We had your Grade No. 3 ADIRONDACK EARLIANA last year and are pleased to say that it is a winner; your strain is far superior to anything we have ever had.—A. F. Clum, N. Y.”

"1-24-14. Enclosed find \$3.00 for $\frac{1}{2}$ oz. of your ADIRONDACK EARLIANA Grade No. 3. My tomatoes from your seed left nothing to be desired.—W. E. Morrison, Ont." "Please send me four ounces of your ADIRONDACK EARLIANA. Have tried your strain two years now and find it far ahead of anything I have ever tried in EARLINESS, PRODUCTIVENESS and QUALITY.—W. Ferree, Ind."

"1-6-14. Enclosed find \$5.00 for one ounce of your ADIRONDACK EARLIANA Grade No. 3. I have fine success with it.—J. N. Draper, Mo."

"1-12-13. Order enclosed. People here say I haven't got Earliana. They say they never saw them grow that big.—Elmer Avery, Ind."

"3-12-14. Order enclosed. I planted your ADIRONDACK EARLIANA last year. They came in 28 days earlier than any other tomatoes in this community, also they stood blight better.—J. F., Va."

"12-6-13. It is the same old story this year as last. We have the first good tomatoes on the market, and for a long time have received 10 and 12 cents per pound. You can always look to us for an order for this seed as long as it is kept where it is now or higher selected. It pays always to buy the best seed obtainable regardless of cost.—H. E. & C. W. Krebs, Iowa."

"1-27-14. I tried your Grade No. 3 ADIRONDACK EARLIANA last year on my Leamington, Ont., garden and was fully satisfied that it is the earliest and best.—A. J. Parnell, Illinois."

"12-21-14. Enclosed find draft for \$5.00 for which kindly send me one ounce ADIRONDACK EARLIANA Grade No. 3. Your seed continues to give me the very best of satisfaction.—W. Manson, Ont."

"12-21-14. Your No. 3 ADIRONDACK EARLIANA is a wonderful producer. I have excellent success with it in the past two years, setting plants in the greenhouse in March and getting on the market about the middle of July.—R. E. Moss, Okla."

"11-16-14. Langdon's ADIRONDACK EARLIANA made good again this year. I made a field test of the BEST STRAINS of early tomatoes and yours beat them all.—Fred Sortor, Kansas."

"12-3-14. Please mail me 2 oz. of your grade No. 2. Your ADIRONDACK EARLIANA is surely the goods—this is my fourth year.—R. V. Rogers, Ore."

"12-29-14. Enclosed is \$5.00. Kindly send me an ounce of ADIRONDACK EARLIANA Grade No. 3. Last year we tried out three varieties of tomatoes, your Adirondack Earliana Grade No. 2, Bonny Best and —— Earliana. Each variety was in a solid block by itself, and the ADIRONDACK proved much the best.—W. A. Wright, B. C., Canada."

"2-2-15. We have made more money from your strain of ADIRONDACK EARLIANA tomatoes than from anything we have ever used; have cleared over \$500.00 from a single acre without any more attention than we gave other varieties—W. S. Ferree & Sons, Ind."

"1-25-15. Have been using your ADIRONDACK EARLIANA seed for years and find them entirely satisfactory. The finest early tomatoes I ever saw were from your ADIRONDACK seed.—E. McGrady, Va."

"12-28-14. Have you any more ADIRONDACK EARLIANA Grade No. 3? My neighbor, Mr. Caughey, had wonderful success with this strain this season. When he told me he was sending for tomato seed which cost \$5.00 an ounce I considered him one foolish man, but changed my mind when he began picking the fruit.—B. D. Love, Pa." (See next.)

"1-8-15. Inclosed find money order for \$10.00 for 2 oz. ADIRONDACK EARLIANA seed No. 3. One ounce of this is for my neighbor, B. D. Love, who, last spring regarded me as foolish for paying \$5.00 an ounce for tomato seed. I have raised tomatoes for the past twenty years, and I don't think I exaggerate any when I say that I received more than double from the same number of plants grown from your seed than I ever did from any other seed.—E. P. Caughey, Pa."

"1-4-15. We report with pleasure the sale of \$800 worth of tomatoes from one acre of your ADIRONDACK EARLIANA and Stone last season. Possibly three-fourths of the sales were EARLIANA, but only half the plants were Stone. Please save us one ounce of your best seed again this year.—Clagett & Covington, Ky."

"2-21-14. Enclosed find \$3.00 for $\frac{1}{2}$ oz. of your Grade No. 3 ADIRONDACK EARLIANA. I was well pleased with plants grown from your seed last year. With drought and late frosts some varieties yielded no marketable fruit, while your ADIRONDACK EARLIANA yielded heaviest and suffered less than others I had, and owing to a scarcity I received 16 and 18 cents a pound for a few weeks, and for choice EARLIANAS OF YOUR STRAIN for slicing, not under ten cents ALL THE YEAR. It made me wish I HAD NOTHING PLANTED BUT LANGDON'S EARLIANA.—Luke Swank, Pa."

GET IN LINE AND PLANT THE BEST GOING OR YOU WILL WISH AS THAT CUSTOMER DID.

"7-26-15. I thought I would write you regarding the tomato seed purchased of you. I had two ounces of your Grade No. 3 which set about 5500 plants. I am so well satisfied with them that I shall always get your best seed. I have sold about \$600.00 from one acre of tomatoes, and give credit of earliness and fine quality to your seed. I would have gotten much more, but I wholesaled about $\frac{1}{4}$ of them. We had a drought on the crop and if not have had it, no telling what I would have received for the crop.

"Other growers went out to see my tomatoes and advised me they would get more tomatoes early than I did. I advised them to wait and see as I did expect something by paying \$5.00 an ounce for the seed. They paid \$2.00 and \$2.25 an ounce for all kinds of a similar variety. They even had the —— which they claimed was earlier than any other. When tomatoes were high they would carry two bushels from $3\frac{1}{2}$ acres and I would carry 30 bushels in a day. I had nice smooth tomatoes and theirs would crack open and look bad. They are canning their big lot today and I have mine in the bank. I think you should change the name of them to "TRUCKERS BANKER." It would be more suitable.—R. W. King, N. C."

We might add a hundred more along the same line, but what's the use? The best recommendation of our seed is the fact that hundreds of our customers come back YEAR AFTER YEAR for our strain of

EARLIANA Seed at our price, which cannot be lower and have enough to go around or enable us to give it the care with which we now harvest it.

The cost of seed for one or ten acres is so insignificant compared with the value of the crop that we unhesitatingly advise one of the two best grades. Gardeners everywhere are learning that "Blood tells" in seeds, and that the best is the cheapest.

Price of Langdon's eleven-year selection and Line Bred Northern Adirondack Tomato Seed, postpaid:—

Grade No. 1— $\frac{1}{4}$ oz. 25c.; $\frac{1}{2}$ oz. 40c.; 1 oz. 60c.; 2 oz. \$1.20; 4 oz. \$2.00; 8 oz. \$3.50; 1 lb. \$6.00. Run of the field.

Grade No. 2—Seed from Crown and Selected Fruit: $\frac{1}{2}$ oz. 75c.; 1 oz. \$1.25. Supply limited.

Grade No. 3—Seed from our Line Breeding Plots, Best Private Stock, just such as we sow, supply limited: $\frac{1}{4}$ oz. \$2.00; $\frac{1}{2}$ oz. \$3.00; 1 oz. \$5.00.

This grade is from Line Breeding Plots, carefully selected for size, shape and smoothness of fruit and appearance of plant, which is then cut and all fruit rejected that does not come up to the standard in solidity and small seed cavities. Can be supplied only when in stock; and seed of this grade cannot be bought elsewhere, for the cutting and sorting is not left to the judgment of hired help; it is done personally by the members of the firm themselves who give you the results of their years of experience in this line.

We believe we are the only growers in the country, or the world, for that matter, of whom you can buy an extra choice grade of tomato seed selected by themselves in the same particular manner as this Grade No. 3 Adirondack Earliana.

Notice the large size of our tomato seed when it reaches you. It has been our experience that, as a rule, large sized seed of any vegetable crop or corn starts better, grows faster and yields more than seed running small or medium in size.

OTHER VARIETIES OF TOMATOES.

Having had repeated inquiries for northern grown seed of later varieties of tomatoes we have concluded to offer the following varieties which we have found best for our use.

BONNY BEST comes next to our EARLIANA in earliness for the first fruits, but does not ripen off the bulk of the crop nearly so early as the latter. The fruits are of fine color, very smooth and of a size best adapted to packing in small packages for retail. The foliage is of very strong, vigorous growth, covering the fruit from the sun. One of the best for an early crop, but not equal to our EARLIANA in size, flavor and sweetness. Testimonial:—

"11-9-15. Mr. Ritterskamp, of Princeton, Ind., sent some of your Bonny Best tomato seed to me last year to try out. I was more than pleased with it. I grew tomatoes in my greenhouse and they were fine. Please send me $\frac{1}{4}$ pound of your Bonny Best and I will remit by return mail.—Emil Grefe, Ind."

CHALK'S EARLY JEWEL. This we consider the best medium early. About two weeks later than Earliana, and much used by canning factories. Our strain is one of the best.

JUNE PINK. Having had a demand for June Pink we offer a 9 year selection. We prefer a red tomato but think this the best of the early pinks. This strain was sent us by a customer in the South who wanted seed grown as far north as possible. It is a remarkable keeper for an early variety, standing up well in the hot sun after being picked, after Earliana, Bonney Best and Jewel had gone down.

JOHN BAER. This is a new tomato claimed by some to be the earliest, and really is a fine one, but is little if any different from Jewel, either in season or appearance. We grew a block of it and can supply a fine grade of seed if wanted.

MISSISSIPPI GIRL. The introducer of this splendid tomato says of it:—"There is a great demand for a perfect canning tomato and we have been working along this line for several years. It has the same deep red color as the Stone, but it is slightly larger, more uniform in size, and of remarkable ability to withstand hot, dry, summer weather. Perhaps you have had some experience with tomatoes blooming all right but failing to have fruit. This is especially common in the Southern States. The 'Mississippi Girl' is remarkably free from this failing. Here is a summing up of what we claim for the new tomato:—

A wonderful deep red color,	A long season of bearing,
Uniform, even size,	Thrifty, vigorous vines,
An enormous yielder,	Ability to stand hot weather,
Solid, deep red flesh,	Apparently blight proof,
Freedom from cracking.	Smooth as an egg."

You can scarcely make a mistake by planting generously of this splendid variety for we found it all that is claimed for it. We shall plant largely of it next year for it is earlier than Red Rock, larger and better colored than Stone, and a very prolific bearer, the ground being covered red with large, smooth fruit as nice as we ever saw. If your season is too short for Red Rock we think this is your next best, unless you prefer Stone.

NEW GLOBE. Customers who have inquired for this grand pink or purple variety can now obtain it of us grown in the north, a strain as good as any, vigorous and prolific.

IMPROVED STONE. This variety needs no description, it is so widely known. Our stock seed was sent to us by a customer in Rhode Island who said he had been unable to find a satisfactory strain of Stone until he tried this, and we are more than pleased with it from our experience in shipping this year.

IMPROVED STONE. From selected fruit. This grade (of which we have only a few pounds) is from the best fruit on the best hills in the field, and can hardly fail of being superior to the run of the field.

RED ROCK. The latest and probably the best keeper is Red Rock. Here is one which excels all others for later shipping or canning. We have grown Matchless for our late crop for several years, but had this new tomato brought to our notice, tried it and found it well named. It is harder, earlier, more prolific and larger than Matchless, and will keep in perfect condition longer than any other tomato we ever saw on account of its thick cell walls and tough skin. It ripens from the outside in instead of from the inside outward, and sound fruit picked even when well colored, will keep two weeks or longer before getting too soft for best use. In fact one average large specimen picked perfectly green and laid on a shelf in the packing shed Sept. 12th, colored perfectly and is in splendid, hard condition Oct. 10th. The introducer of this wonderful variety says this of it, regarding its canning qualities:

"The flesh of the RED ROCK tomato possesses the marked characteristic of containing a greater amount of pectin, or gelatinizing principle, than any other variety of tomato, which jelly-like conversion of its ripe fruit makes it of such exceeding value for preserving for winter use as to place it away above the Stone or any other sort."

Our tomato seed is of our own growing, is carefully dried and screened, leaving only the plumpest and best, then each lot is thoroughly tested and proven to be as good as any seed can be. But won't you PLEASE order early enough to make a test of it before sowing? We have had **two or three complaints about seed that SHOULD BE GOOD**, from the SAME LOT as was sent to customers whose letters are on a previous page, but some variation of temperature, moisture, soil condition, or other unknown factor caused disappointment to the purchaser and may do the same for you. There is a whole lot about tomato seed and the crop that you or we don't know. Be kind enough

to help us and your own interests in this, for owing to so many different conditions among so many hundreds of our customers we cannot guarantee anything.

PRICES:

(ADIRONDACK EARLIANA, see a previous page.)

	1/2 oz.	1 oz.	2 oz.	4 oz.	8 oz.	1 lb.
BONNY BEST,	\$.40	\$.60	\$ 1.20	\$ 2.00	\$ 3.50	\$ 6.00
JEWEL, . . . . .	.30	.50	1.00	1.75	2.50	4.00
JUNE PINK, . . . . .	.30	.50	1.00	1.75	2.50	4.00
JOHN BAER, . . . . .	.40	.60	1.20	2.00	3.50	6.00
MISSISSIPPI GIRL, . . . . .	.50	.75	1.50	2.50	4.00	7.00
NEW GLOBE, . . . . .	.40	.60	1.20	2.00	3.50	6.00
IMPROVED STONE, . . . . .	.40	.60	1.20	2.00	3.50	6.00
IMPROVED STONE selected	.60	1.00	2.00	3.50	6.00	
RED ROCK, . . . . .	.40	.60	1.20	2.00	3.50	6.00

Order early and **write your name plainly.** Our stock is small and we may be sold out of the best tomato seed long before sowing time. Please do not send postage stamps—we cannot use so many. We are not seedsmen but truckers who offer the best of what does best with us away up north, and believe our seeds will do the same with you.

While making a specialty of gilt edge tomato seed with our trucking, there are two other varieties of seed which have been inquired for, one of which is cucumbers. So, as we have been growing a splendid variety called the MIMMS for several years, we offer seed of it. This is similar to Long Green, but more productive, and early for so large, long fruit, with few seeds, thick meat and turning a creamy white when ripe. This has been our choice of all the varieties of cucumbers.

MIMMS CUCUMBER—½ oz. 15c.; 1 oz. 25c.; 2 ozs. 40c.; 4 oz. 75c.

Onions also.—Here is a strain of Yellow Danvers which has been developed among the mountains of Colorado at an altitude of 1600 ft., in much the same way as we developed our ADIRONDACK EARLIANA tomato, and we think it stands in relation to other Danvers about where our EARLIANA does to other early tomatoes. It is called the MOUNTAIN DANVERS, and in our trials seems to be superior to all the other Danver strains, for while growing to a large size for a Danvers, it is so much earlier as to be of a decided advantage for the early demand of our market in the Adirondacks. It ripens up with very small necks, and is very uniform in shape, about half way between a flat and a globe. We have a picture of a field of the originator with the crop in sacks, 1225 bushels per acre. It is a local variety, the result of careful selection and growing in that mountain valley for a long time. We know of nothing better and shall plant entirely of it next year. Try it, you will like it.

MOUNTAIN DANVERS ONIONS:—1 oz. 40c.; 4 ozs. \$1.25; 8 ozs. \$2.00; 1 lb. \$3.00. Supply limited.

Our friends who ask for cultural directions for growing tomatoes we would refer to the Market Growers' Journal, Louisville, Ky., \$1.00 per year, semi-monthly. It is the best truckers' paper of which we know. It has different special numbers throughout the year on special crops, any number of which is worth the year's subscription if you grow that crop even in a small garden. Better invest the price of a basket of tomatoes, onions or early potatoes in a year's subscription to this truckers' live wire, but write us a visiting letter, anyway. We shall be glad to hear from you and will try and take time to answer. Is there any crop that is unsatisfactory, the seed of which could be improved by careful selection and growing in the north? Perhaps we could help you out.

Yours for the best in the business,

H. P. LANGDON & SON,

Constable, N. Y.

December, 1915.